

BETA INNOVATION FUND

SUMMARY


Beta Innovation Fund invests and supports the growth of SMEs that need expansion capital in the start-up and scale-up phases, developing R&D projects that originate new products and technological solutions, creating value for businesses and contributing for overcoming great societal challenges.

PHASE START-UP SCALE-UP	FUND CAPITAL EUR 10 M
INVESTMENT TICKET EUR 350K - EUR 1M Holding period of 5 to 7 years	DURATION OF THE FUND 10 YEARS 10 years legal lifespan, extensible for +2
NUMBER OF INVESTMENTS 10 - 15 Possibility of follow-on investments	INVESTMENT COMMITTEE > 10% Members nominated by investors with over 10% of the capital
GEOGRAPHICAL FOCUS PORTUGAL	MINIMUM SUBSCRIPTION EUR 50K


AREAS OF INVESTMENT




ICT
 Big data
 Infosec
 Entertainment



LIFE SCIENCES
 Digital health
 Personalized medicine
 Automation and robotics



INDUSTRY 5.0
 New materials
 Robotics
 Nanotechnology



FOOD TECH
 Agri tech
 Aquaculture
 Nutrition

INVESTMENT CRITERIA



Professional and complementary team



Disruptive and proprietary technology



Global ambition and scalable growth



Financial viability and exit strategy

TIMELINE OF THE FUND

2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
Subscription/realization period			Investment period			Exit and capital gains distribution period				

MANAGEMENT COMPANY

SUMMARY

Beta Capital is a private and independent venture capital company, founded in 2003 by a group of entrepreneurs, academics, investors and, above all, entrepreneurs, interested in innovation. Having invested and supported more than 30 innovative projects, contributing decisively to its growth through hands-on support, a characteristic that distinguishes it. Beta Capital started this decade with the vision of creating a global innovation ecosystem from Portugal that fosters cooperation/collaboration between the different stakeholders and enhancing the creation of value in its investments, based on a professional and seasoned team, as well as solid relationships with Universities and reference R&D Centres.

PARTNERS

ROBERTO BRANCO

BSc Electrotechnical Engineering Instituto Superior Técnico | MBA Universidade Nova de Lisboa



Founding Partner and CEO at Beta Capital | 17 years of experience in venture capital
Responsible for fundraising and fund management
Founder of several innovative technology companies where he performed executive functions and contributed to their growth | Panoramah!, FWD, Profat
+ 30 years as an innovation expert having been an advisor to ANI's Board of Directors
Former CEO of Soja de Portugal (+ EUR 100M revenue) member of the General Council of BPI Bank and manager at Renault de Portugal

JORGE NUNES

BSc Management Universidade Lusíada



Partner at Beta Capital
Responsible for fundraising and fund management
+30 years of experience in management and technology consulting having led several international projects in different sectors (energy, manufacturing, chemistry) | Partner at EY
Management of teams with more than 100 employees | EY Advisory Service Line Leader
Leadership of transformation projects (ERP, CRM Change management) | CapGemini
Academic activity in the field of ICT


CARLOS ROCHA

BSc Electromechanics Engineering Instituto Industrial Lisboa/ Lourenço Marques



Partner at Beta Capital
+17 years of VC experience
Founder of a reference company in the field of robotics/mechanics | Founder and CEO of SIROCO
+ 30 years of management and technology consulting in the field of robotics and industrial precision
Regular collaborator in innovation programs for public agencies and non-profit organizations

SELECTED TRACK RECORD



MBO
11.4x
2005-2015



TRADE SALE
20.8x *expected
2015-2020



TRADE SALE
1.3x
2005-2012



TRADE SALE
1.4x
2006-2013

DEAL FLOW & NETWORK



R&D Centres and Universities



Industrial players and experts



Co-investor network

DISCLAIMER

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